

William F. Lincoln

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EDUCATION

Ph.D., Economics, University of Michigan, 2012

Dissertation Chairs: James Levinsohn and Andrei Levchenko
Dissertation Title: Essays on Globalization and Firm Performance
Field Exams: International Economics, Econometric Theory

M.A., Economics, University of Michigan, 2007

S.B., Mathematics, A.B., Economics, University of Chicago, 2003

RESEARCH INTERESTS

International Economics
Industrial Organization

ACADEMIC EMPLOYMENT

2019 – Present Associate Professor (with tenure), Claremont McKenna College
2015 – 2019 Assistant Professor, Claremont McKenna College
2012 – 2015 Assistant Professor, Johns Hopkins University, Paul H. Nitze School of
Advanced International Studies (SAIS)

EDITORIAL WORK

2020 – Present *IMF Economic Review*, Board of Editors

REFEREED PUBLICATIONS

“The Supply Side of Innovation: H-1B Visa Reforms and US Ethnic Invention” (with William Kerr), *Journal of Labor Economics*, 28:3 (2010), 473-508. *Lead article, H. Gregg Lewis Prize* for the best paper in the journal in the two calendar years 2010 and 2011.

“The Dynamics of Firm Lobbying” (with William Kerr and Prachi Mishra), *American Economic Journal: Economic Policy*, 6:4 (2014), 343-379.

“Skilled Immigration and the Employment Structures of U.S. Firms” (with Sari Kerr and William Kerr), *Journal of Labor Economics*, 33:2 (2015), 147-186.

“Pirate’s Treasure” (with Jenny Lin), *Journal of International Economics*, 109 (2017), 235-245.

“The Rise of Exporting By US Firms” (with Andrew McCallum), *European Economic Review*, 102 (2018), 280-297.

“The Great Recession and a Missing Generation of Exporters” (with Andrew McCallum and Michael Siemer), *IMF Economic Review*, 67:4 (2019), 703-745. Lead Article.

BOOK CHAPTERS, BOOK REVIEWS, AND COMMENTS

Review of *Global Trade in Services: Fear, Facts, and Offshoring*, by J. Bradford Jensen, *Journal of Economic Literature*, 50:2 (2012), 513–546.

“Firms and the Economics of High-Skilled Immigration” (with Sari Kerr and William Kerr), *Innovation Policy and the Economy*, Volume 15, Chicago, IL: University of Chicago Press, 2015, 524-525.

Comments published in *Immigration Policy and the Search for Skilled Workers*, National Academy of Sciences. Washington, DC: The National Academies Press, 2015, 92-95.

WORKS IN PROGRESS

“Import Variety and Intellectual Property Rights” (with Jenny Lin, revisions requested by *Economic Inquiry*)

“North Korea’s China Shock” (with Daniel Bae)

“Understanding Firm Lobbying Expenditures”

“Exporting and Firm Stock Market Value” (with Yoonseok Lee)

“Capacity Utilization and Aggregate Productivity Growth” (with James Levinsohn)

POPULAR WRITING

- “Immigrants and US Innovation” (with William Kerr), *VoxEU.org*, July 15, 2010.
- “The Dynamics of Firm Lobbying” (with William Kerr and Prachi Mishra), *VoxEU.org*, November 22, 2011.
- “Skilled Immigration and the Employment Structures of US Firms” (with Sari Kerr and William Kerr), *VoxEU.org*, March 16, 2014.
- “Immigrants and US Businesses” (with Franny Lin), *thequib.org*, February 12, 2018.
- “Intellectual Property Rights Affect the Pattern of Trade” (with Jenny Lin), *VoxEU.org*, July 6, 2018.
- “Decomposing Globalization” (with Andrew McCallum), *VoxEU.org*, July 10, 2018.

HONORS AND AWARDS

- | | |
|------------|---|
| 2018 | Ranked #8 on the list of top economists who obtained their Ph.D. in 2012 worldwide by IDEAS |
| 2017-2021 | Financial Economics Institute Grant |
| 2016-2022 | Lowie Institute of Political Economy Grant |
| 2015, 2020 | Center for Innovation and Entrepreneurship Grant |
| 2015 | Janet Yellen and the entire Board of Governors of the Federal Reserve formally briefed on the paper “The Rise of Exporting By US Firms” |
| 2014 | Ranked #38 on the list of top young economists worldwide 5 years after their first publication by IDEAS |
| 2014 | NBER Innovation Policy Grant |
| 2013 | Cited in the Economic Report of the President of the United States |
| 2012 | H. Gregg Lewis Prize, best paper in the <i>Journal of Labor Economics</i> in the two calendar years 2010 and 2011 |
| 2010 | One Term Fellowship, Rackham Graduate School, University of Michigan |
| 2005 | Fellowship, Rackham Graduate School, University of Michigan |
| 2003 | Graduated with Honors, University of Chicago |
| 2003 | Sigma Xi, Department of Mathematics, University of Chicago |
| 2002-2003 | Kersten Scholar, University of Chicago |
| 1999-2003 | Dean’s List, University of Chicago |

PRIOR PROFESSIONAL EXPERIENCE

2004-2005, 2007 Research Assistant for Professor Jonathan Gruber, MIT
2003-2004 Associate Economist, Federal Reserve Bank of Chicago
2001-2003 Research Assistant for Professor James Heckman, University of Chicago

MEDIA CITATIONS

CNN's Lou Dobbs Tonight, the Economics Focus page of The Economist, PBS, National Public Radio, New York Times, BusinessWeek, India Times, International Herald Tribune, El País, The Seattle Times, Inc. Magazine, msnbc.com.

TEACHING EXPERIENCE

Claremont McKenna College:

Econometrics, B.A.
Intermediate Microeconomics, B.A.
International Economics, B.A.
Seminar in Research Methods, B.A.

Johns Hopkins SAIS:

Microeconomics, M.A.
Accelerated Microeconomics, M.A.
Advanced Math Econometrics, M.A.
Quantitative Economics II, M.A.

University of Michigan:

Government Regulation of Industry (B.A., Teaching Assistant)
Econometric Analysis II (Ph.D., Teaching Assistant)

PRESENTATIONS

Baylor University
Claremont McKenna College
CAED Conference
EIIIT Conference
Federal Reserve Bank of Chicago
Federal Reserve Bank of Dallas
Federal Reserve Board of Governors
Federal Statistical RDC Conference
George Washington University
George Mason University
Georgetown University
Georgia Institute of Technology
Grinnell College
Hanyang University
International Monetary Fund
Johns Hopkins SAIS
KAIST
KIEP
Korea Intl. Economic Association
Korea University
Kyung Hee University
Midwest International Trade Meetings
MIT Sloan School of Management
NBER IIT Meetings
The Pennsylvania State University
RAND Corporation
Rocky Mountain Empirical Trade Conference
Seoul National University
Sogang University
Southern Economic Association Meetings
University of British Columbia
University of California-Davis
University of California-Irvine
University of California-Merced
University of California-Santa Cruz
University of Miami
University of Michigan
University of San Diego
University of Southern California
University of Texas-Austin
University of Utah
US Census Bureau
US International Trade Commission
US Patent and Trademark Office
Washington Area Intl. Trade Symposium
WEAI Meetings
Wharton
World Bank
Yonsei University

PROFESSIONAL SERVICE

Member, H. Gregg Lewis Prize Committee, *Journal of Labor Economics*, 2014

Chair of the Organizing Committee for the Southern California Conference in Applied Microeconomics (SoCCAM), 2020 and 2022.

Referee for:

American Economic Review (3)
Canadian Journal of Economics
CESifo Economic Studies (2)
Contemporary Economic Policy (2)
Economic Inquiry
European Economic Review (3)
Hong Kong Research Council
IMF Economic Review

Immigration
Industrial and Labor Relations Review
Industrial Relations
International Migration
Journal of Business Economics and Management (2)
Journal of Business Venturing
Journal of Comparative Economics
Journal of the European Economic Association
Journal of Economic Behavior and Organization (4)
Journal of Economic Dynamics and Control
Journal of Economic Geography (5)
Journal of Economic Literature
Journal of Development Economics
Journal of the European Economic Association
Journal of Human Capital
Journal of Human Resources (3)
Journal of International Economics (2)
Journal of Labor Economics (6)
Journal of Population Economics
Journal of Politics
Journal of Regional Science
Management Science (5)
Migration Studies
National Science Foundation
Laws
Labour Economics (2)
Population Research and Policy Review
Review of Economic Analysis
Review of Economic Studies
Review of Economics and Statistics (2)
Review of International Economics
Quarterly Journal of Economics (3)
Scottish Journal of Political Economy
Swiss National Science Foundation
University of Chicago Press

PERSONAL

U.S. citizen, married, children Benjamin (2015), Samuel (2018), and Maria Abigail (2020)

REFERENCES

James Levinsohn
Yale School of Management
Yale University
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